Winston-Salem Federal Credit Union Virtual Annual Meeting 2023 Annual Meeting Minutes May 25, 2023 – 6:00 PM

• Meeting Call to Order

Kevin Lyons, Chairperson of the Board, called the virtual annual meeting to order at 6:00pm and welcomed all in attendance both physically and virtually.

• Ascertainment of Quorum

Chairperson Lyons explained that the by-laws had been amended to allow the Credit Union to have a virtual annual meeting due to COVID-19. Also, Chairperson Lyon explained for those attending virtually how to vote online and if there were any questions, list them in the comments section or email the moderator so staff may respond via email or a phone call. He explained that, according to the bylaws, fifteen (15) members must be in attendance to meet the Quorum. There were 25 members on site and 25 members viewing virtually. A quorum was determined, and the meeting began.

• Minutes

Members were given time to read the minutes from the previous annual meeting and dispense with the reading of the minutes. A motion was made by Richard Long and properly seconded by Shelby Powell. The 2022 meeting minutes were approved and accepted.

• Report of Officials

- Kevin Lyons, Chairperson of the Board of Directors

Chairperson Lyons reported that 2022 was a challenging year for the Credit Union and its members. Even with the financial effect of the pandemic, the Credit Union was able to finish the year with a positive net income. Early in 2021, improvements to the drive thru were made such as updated cameras and tube system for better communication and document/cash exchanges between members and teller. These updates proved a better drive thru experience. The Credit Union did a system hardware and software conversion. Member can take advantage of improvements with online, mobile and audio banking platforms. This conversion modernized and brought these products and services in line with industry standards. Other system enhancements included:

- Zelle peer-to-peer payment services
- Online account opening makes opening an account convenient and easier to membership and potential new members.
- Auto loan decisioning reduces loan closing time

These products will be implemented with the next 12 months.

The Credit Union successfully ended the 2021 year with a total membership of 14,575 and total assets of \$68.8M. The financial statements are available online. Thanks were given to the volunteers and employees of WSFCU.

- John Jameson, CEO/President

Mr. Jameson reported that despite a challenging year for members and the Credit Union due to low interest rate environment. This environment was the result of financial risks created by the pandemic. However, the Credit Union remained a reliable financial partner to its membership through loans, deposits and cash services. COVID caused member to adapt to receiving and conducting their financial business through improved service points like the drive thru, online banking and an enhanced phone system. Management was committed to serving our membership with state-of-the-art financial products and services delivered either in-person or remotely in a quality and convenient manner. Mobile and online banking have been modernized to significantly improve our ability to provide account and lending services remotely as well as in branch. The Credit Union has maintained its strength with 11.94% capital at year-end 2022. WSFCU has a strong liquidity position resulting in sufficient amounts of cash, short-term investments, and lines of credit to fund loans to members. The 2022 financial summary reports \$6.31 million in capital reserves; \$24,070 of net income; and \$3.2 million in net loans. We've invested in our core provider technology to make our lending more efficient, reduce risk of loan losses, and improve the account opening process. Additionally, we've enhanced employee training to improve member service from lending, account opening, and teller and phone services. WSFCU is dedicated to supporting the mission of Habitat for Humanity; strengthening its partnership with Financial Pathways of the Piedmont; and the student run credit unions. Mr. Jameson gave thanks to the volunteers, committee members, employees of WSFCU and our membership.

- Richard Long, VP of Lending & Sales, Loan Review Committee

Mr. Long reported on behalf of the Loan Review Committee. Mr. Long offered the report explaining the role and the responsibility of the Loan Review Committee. The Loan Review Committee reviews member loan applications that were denied because they did not meet underwriting guidelines. Also, the Loan Review Committee reviews loan requests from Credit Union officials, Board and Committee members. Its focus is to keep in mind the best interest of WSFCU and its members. Members were thanked for their confidence and continued support of the committee.

- Greg Bradsher, Chairman of the Supervisory Committee

Mr. Bradsher reported the role and responsibility of the Supervisory Committee. The Supervisory Committee is responsible for ensuring that the Credit Union policies and procedures adequately protect our members' interest and are properly followed. He explained the various audits and examinations the credit union adhered to during 2022. Bradsher reported that the credit union is in sound financial condition and well managed. He thanked the membership for their confidence and continued support of Winston-Salem Federal Credit Union.

• Report of the Nominating Committee

Dale Throckmorton of the Nominating Committee submitted the following report. Three (3) members were nominated for positions on the Board of Directors: Nick Jamison, Marion Belton, and Greg Bradsher.

• Election Results

Kevin Lyons reported that the following persons were elected by acclamation: Nick Jamison, Marion Belton, and Greg Bradsher.

• Adjournment

A motion to adjourn the meeting was made, and the motion was seconded. The motion was approved, and the annual meeting was adjourned.

Respectfully Submitted,

Shelby Powell

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